

Tarisio transitions at the top

Departing partners stay on as consultants

New York, January 7, 2010 — Jason Price has acquired his partners' interest in a friendly deal and is now the sole owner of Tarisio Auctions, the only major stringed-instrument dealer that runs online auctions. Price founded the New York-based firm in 1999 with Christopher Reuning and Dmitry Gindin who will both serve as expert consultants for certifications and consignments. The ownership change was effective Jan. 1.

The decision for Reuning and Gindin to shift away from active ownership in the firm was extensively considered. Each has a full plate of important instrument-related research projects to which they can now devote themselves fully.

“The decision was mutual and friendly, and Tarisio will maintain an ongoing consultancy relationship with Chris and Dmitry,” Price said. “The firm will continue its high standards of expertise, efficiency and customer service as it grows.”

Reuning is busy with Boston-based Reuning & Son Violins, a leading international dealer and restorer of stringed instruments, as well as expanding its sister shop, Carriage House Violins, focused on students and amateurs. Reuning is also in the midst of curating the first-ever exhibit devoted exclusively to Carlo Bergonzi to be mounted in Cremona this October.

“We've begun cataloging Bergonzi's output for what will be a long-overdue and compelling examination of this maker's work,” Reuning said. “It's not easy to move away from Tarisio, an enterprise I've been involved in for 10 years, but the Cremona exhibit and my shops require considerable commitment.”

Gindin, an international freelance dealer, consultant and expert in Italian instruments and French bows, published “The Late Cremonese Violin Makers” in 2002 and is compiling the definitive photographic encyclopedia of 19th and 20th century Italian violin makers. He has implemented an online interface for instrument identification and certification on his website www.dmitrygindin.com.

“It was a great experience launching and growing Tarisio, and I'll continue to lend my expertise, but now I would like to dedicate more of my time to other projects and interests,” Gindin said.

2010 to see increased sales volume, more private sales and a technology push

Price is enthusiastic about Tarisio's upcoming activities. An iPhone app will be released in the spring and a redesigned Photo Archive is coming later this summer. In addition to auctions, Tarisio will continue to develop its growing private sales department.

“We've always been known as innovators, not just for the sake of pushing boundaries, but to facilitate sales and to make reference material more accessible,” Price said. “It's about making the process easier and more exciting for customers and getting better results for sellers.”

This year, Tarisio plans six auctions in New York and one in London. In June the firm will hold a special estate sale of an important collection, which will be announced in the near future. Watch Tarisio's Web site for details.

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